

Welker Wanderings Quarterly Newsletter



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View from the Corner Office, by Dale Van Wulfen

Product Spotlight: Welker's Mini Pin

Welker Mini Pins are the perfect fit for compact spaces and applications with limited accessibility. Welker offers both an in-line unit as well as an offset unit for maximum design flexibility. Both have standard integral net surfaces.

Welker can provide 2-way or 4-way locating pins up to 25mm diameter for in-line units and up to 19mm for offset units. Pin blanks are available to allow customers to finish the gage diameter as needed.

Welker Mini Pins incorporate an anti-rotate feature and offer rap or rigid couplers. Mini Pin position can be sensed utilizing Welker's standard magnetic switch packages or using a customer supplied switch and a double rod cylinder.



Contact Welker for additional application assistance with our Mini Pins. Check out our product videos by clicking on the Mini Pins image.

Sales Spotlight: Gabriel Palau

Meet Gabriel, Welker's sales engineer and product technical support for Mexico.

Gabriel joined the Welker team in 2012, serving our customers that have expanded their operations outside the US. A degreed engineer with an excellent mechanical background in complex automation systems, Gabriel brings a wealth of knowledge to the table.



He is currently living in the Monterrey area, and can be reached at gpalau@ewelker.com

View from the Corner Office

What lies ahead?

Looking back I am proud to say Welker enjoyed a prosperous 2012. As we now begin to look forward to the upcoming year we need to pause and consider what new obstacles will 2013 bring. One of Welker's challenges will be to implement new forms of technology that will increase efficiency and keep costs low while at the same time remain an industry leader in quality, innovation and reliability. We believe that by investing in our employees and providing them with new skills and tools we will be able to achieve our goal and continue to provide our customers value.

On a personal note, we say goodbye to Jo Ann Terri, who over her 35 year tenure helped to build this company. Over the years Jo Ann implemented our: Quality Assurance system, developed our website, oversaw our manufacturing operating system, put into place our HR policies just to name a few of her accomplishments. Overall she was a good friend to us all and will miss her. We wish her Godspeed, that is, good health and blessing in the years to come.

We expect 2013 to usher in new challenges and new opportunities. Those who embrace that scenario will find America to still be a wonderful place to live, work, and enjoy our great blessings. Count the Welker team among them.

Dale Van Wulfen, President



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