

#### **New Operations Manager**

Welker is pleased to announce Rebecca Gonser as Operations Manager/Controller. Responsible for production and quality, she brings an MBA, Six Sigma Black Belt certification and a noteworthy career. In her previous position as Supply Chain Director, she successfully implemented Lean principles for operational efficiencies and cost savings. Moving forward, Rebecca will be a significant asset in the development of continuous improvement initiatives.



Rebecca calls Rochester home, where she resides with Remy and Chester, her two dogs. For adventure, she enjoys traveling the world. This year's destinations include Peru and Thailand.

#### **New Transfer Pin**

The Welker TMP Transfer Pin is ideal for end effectors and mounts directly to end-of-arm tooling (EOAT). TMP's concave pin tip meets the fixture's locating pin and maintains spring force contact, while the clamp lifts and transfers part to EOAT. The pinto-pin transfer unit allows use of the same holes in parts without using nontolerance holes. The TMP accommodates 10-20mm diameter pins.



### Save the date!

Welker will be exhibiting at Fabtech Expo in Atlanta, November 6-8, 2018. The expo is North America's largest metal forming, fabricating, welding and finishing event.

Add booth C13574 to your visit list!



#### **UB Series Shot Pin Improvements**

Welker is please to announce upcoming quality improvements to its popular UB2 and UB4 shot pins. The integrated cylinder has been streamlined to a coupler-less design. Guards for world switches have been added to further protect switch wires in harsh environments. A detent option was also added to assist holding the ram in extended position with loss of air pressure. UB Series shot pins will continue to offer the same great features and benefits, as well as low cost of ownership. For more info visit http://www.welkerproducts.com/shotpins.php



## **Sales Spotlight: Hillcrest Enterprises**

Welker welcomes Hillcrest Enterprises to the Sales team. Bill Farmer and his associates serve industrial automation markets in Virginia, Maryland, and the Washington D.C. area. Contact their Ashland, VA office at (804) 798-8390.



#### **FIRST Robotics**

Welker is a proud sponsor of FIRST Robotics
Canada's robot competitions. First Robotics is a
charitable organization that inspires young people
through STEM mentorship programs. Ontario
division winners of this year's competition,

Destination: Deep Space, will be heading to
Detroit for the World Championship Qualifier.



#### **Upcoming Events**

Welker will be exhibiting with CIP at the Waste Expo, May 7-9 in Las Vegas.

Columbia Industrial Products, CIP, is a sister company of Welker. Located in Eugene, Oregon, CIP manufactures composite bearings and wear materials for industrial, hydro, marine, and oil & gas applications. CIP's self-lubricating products are used throughout the Welker product line, offering an environmentally friendly solution that reduces or eliminates the need for subsequent grease lubrication.

Find us at booth 5016!







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### **Happy Summer!**

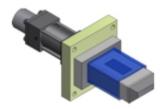
Wishing everyone the best times summer has to offer!



#### **Custom Products**

Welker offers customized automation components for a diverse range of industries. Our experienced team can design innovative, durable, cost effective solutions. Contact Welker for assistance with locating, clamping, sliding, lifting, ejecting, transporting, positioning, stopping and rotating applications.

"We customize our products to fit your application"





Welker is exhibiting at IMTS in Chicago, September 10-15, 2018.

Add us to your show planner - Booth 121180 is located in the East building, Level 2 of the McCormick Place. A new automated display will feature popular components picking parts along a presentation slide. Smaller components will be available for hands-on demo. Stop by and say hello to our Welker Sales Team!



# Welker bids farewell to Dan Kneller, VP Sales

After 40 years of dedicated service, Dan will be retiring from the Welker Sales
Team the end of this year. Through the decades of successes and challenges,
Dan has contributed to product development and established Welker representation across the US.
Congratulations, Dan! Best wishes for healthy and happy seven-day weekends!



### **Sales Spotlight: Anton Technical Sales**

Welker is now represented in the south central US by Tony Anton. His company, Anton Technical Sales, serves the industrial markets in Texas, Oklahoma, Arkansas and Louisiana. Tony's office is in the Dallas area (214) 914-4692



# **Video Spotlight:**

Welker Presentation Slides for robot tended machining cells



### Welker exhibiting at Fabtech 2018

Located in Atlanta this year, November 6-8. Welker will be in booth #C13574, Hall C. Fabtech is North America's largest metal forming, fabricating, welding and finishing event.

Stop by and say hello!

